| BROADBAND WIRELESS ACCESS (BWA) 4G DATA |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| SUBSCRIPTION TREND 2016 | JANUARY | FEBRUARY | MARCH | APRIL | MAY |  |
| SURFLINE | 65,178 | 72,881 | 73,789 | 65,378 | 65,757 | JUNE |
| BLU | 1,460 | 1,433 | 1,396 | 81,325 |  |  |
| BROADBAND HOME | 26,743 | 26,666 | 26,666 | 1,343 | 1,299 | 1,299 |
| TOTAL | 93,381 | 100,980 | 101,851 | 26,630 | 9,351 | 26,585 |
| MONTH ON MONTH GROWTH |  | $8 \%$ | 26,536 |  |  |  |


| MONTH ON MONTH GROWTH PER OPERATOR |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| SURFLINE |  | $11.82 \%$ | $1.25 \%$ | $-11.40 \%$ |  |
| BLU |  | $-1.85 \%$ | $-2.58 \%$ | $-3.80 \%$ | $-38 \%$ |
| BROADBAND HOME |  | $-0.29 \%$ | $0.00 \%$ | $-0.14 \%$ | $-0.17 \%$ |


| POPULATION | $27,484,090.43$ | $27,539,058.61$ | $27,594,136.72$ | $27,649,325.00$ | $27,704,623.65$ | $27,760,032.89$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |


| PENETRATION |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| BWA (4G) DATA | $0.34 \%$ | $0.37 \%$ | $0.37 \%$ | $0.34 \%$ | $0.34 \%$ |


| MARKET SHARE PER OPERATOR |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| SURFLINE | $69.8 \%$ | $72.2 \%$ | $72.4 \%$ | $70.0 \%$ | $70.2 \%$ |
| BLU | $1.6 \%$ | $1.4 \%$ | $1.4 \%$ | $74.5 \%$ |  |
| BROADBAND HOME | $28.6 \%$ | $26.4 \%$ | $26.2 \%$ | $1.4 \%$ | $28.5 \%$ |
| TOTAL | $\mathbf{1 0 0 \%}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{2 8 . 4 \%}$ |  |


| JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 66,935 | 73,244 | 75,065 | 76,269 | 76,171 | 76,919 |
| 1,235 | 1,184 | 1,167 | 1,132 | 1,127 | 1,081 |
| 26,536 | 26,479 | 26,423 | 26,778 | 26,778 | 26,402 |
| 94,706 | 100,907 | 102,655 | 104,179 | 104,076 | 104,402 |
| $-13.2 \%$ | $6.5 \%$ | $1.7 \%$ | $1.5 \%$ | $-0.1 \%$ | $0.3 \%$ |


|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $-17.69 \%$ | $9.43 \%$ | $2.49 \%$ | $1.60 \%$ | $-0.13 \%$ | $0.98 \%$ |
| $-4.93 \%$ | $-4.13 \%$ | $-1.44 \%$ | $-3.00 \%$ | $-0.44 \%$ | $-4.08 \%$ |
| $0.00 \%$ | $-0.21 \%$ | $-0.21 \%$ | $1.34 \%$ | $0.00 \%$ | $-1.40 \%$ |
| 2 |  |  |  |  |  |
| $27,815,552.96$ | $27,871,184.07$ | $27,926,926.43$ | $27,982,780.29$ | $28,038,745.85$ | $28,094,823.34$ |


|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $0.34 \%$ | $0.36 \%$ | $0.37 \%$ | $0.37 \%$ | $0.37 \%$ | $0.37 \%$ |


|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $70.7 \%$ | $72.6 \%$ | $73.1 \%$ | $73.2 \%$ | $73.2 \%$ | $73.7 \%$ |
| $1.3 \%$ | $1.2 \%$ | $1.1 \%$ | $1.1 \%$ | $1.1 \%$ | $1.0 \%$ |
| $28.0 \%$ | $26.2 \%$ | $25.7 \%$ | $25.7 \%$ | $25.7 \%$ | $25.3 \%$ |
| $\mathbf{1 0 0 \%}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{1 0 0 \%}$ |

